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**SUBJECT: Communication – Announcement** 

SUJET: Communication – Communiqué ASSUNTO: Comunicação – Comunicado

## **Development Manager (M/F)**

Our **Development Department** is looking for a **Development Manager** for its **Operations**, will have the following responsibilities:

- Identify and originate project development opportunities on behalf of the business to grow a pipeline of solar PV and Wind projects throughout Spain;
- Lead the full development of the projects until the ready to build status;
- Perform technical/ financial due diligence assessments, lead deal structuring and handle commercial negotiations with local developers for greenfield development;
- Manage relationships with authorities, grid operators, regulators, market operators and other relevant stakeholders;
- Manage the full process of permitting and authorizations requested;
- Manage the grid connection process;
- Land prospection and land lease agreements negotiation with land owners;
- Coordination of the technical studies required to file the different authorizations to build and operate solar and wind farms;
- Prospection of possible local partnership to support the development;
- Support in the origination of Corporate PPAs and in the preparation of commercial and technical offers for clients;
- Project Tender participations coordination;
- Manage and interact with different external providers;
- Project planning, budget definition and follow up.

At Voltalia we are passionate about **renewable energies!** We are an electricity producer from wind, solar, hydro and biomass, and also a service provider to 3<sup>rd</sup> party clients such as **Development, EPC, O&M and Distribution.** 

Today we are in 17 countries, split among 4 continents, and offering a global operating capacity to our clients. We are listed on the regulated Euronext market in Paris since July 2014.

Announcement Date: 18-04-2020

**REFERENCE** 18.2020

COMPANY Voltalia

DEPARTMENT Development

JOB TITLE Development Manager

LOCATION Madrid, Spain

**STARTING DATE June, 2020** 



## **QUALIFICATIONS:**

The ideal candidate will have/be:

- At least 8-10 years of experience in greenfield development in Spain (including land securing, securing interconnection, permitting process, etc.);
- AutoCAD, Google Earth and similar cartography tools knowledge;
- Demonstrated understanding working with solar PV and Wind technologies and costs;
- Knowledge of the electricity market in Spain, including but not limited to interaction with grid operators (REE and distribution companies), knowledge of the Spanish regulation and development roadmaps;
- Good knowledge of regulatory framework (greenfield and selfconsumption) in Spain;
- Good knowledge of the grid and the grid connection process in Spain;
- Good local network with grid operators (REE and distribution companies);
- Good financial and analytical skills (proficiency in Excel is a plus);
- English and Spanish proficiency (mandatory);
- Availability for national travels through Spain.



## Key Skills:

- Proactivity;
- Initiative spirit;
- · Availability and sense of responsibility;
- Independent;
- Teamwork skills;
- Commercial and negotiation skills.

Your application will be reviewed by Daniela Mendes.

If you are interested in this career opportunity, please send us your CV to voltaliarecruits@voltalia.com, with the subject "18.2020 – Development Manager".