

OPPORTUNITY

OPPORTUNITÉ

OPORTUNIDADE



## HUMAN RESOURCES

**SUBJECT: Communication – Announcement**

SUJET: Communication – Communiqué

ASSUNTO: Comunicação – Comunicado

### PPA Sales Manager (F/M)

We are looking for PPA Sales Manager who will coordinate the business of Power Sales principally in UK.

The main missions are:

- Coordinate offers and contract's redaction for Power Purchase Agreements (PPA)
- Control following aspects of PPA: technical, pricing, legal, fiscal.
- Identify, assess and select renewable energy off-take opportunities;
- Contact Corporate buyers as potential off takers;
- Identify business needs and objectives of Corporate buyers;
- Identify appropriate generation projects: solar, wind, biomass... with local development's team and according to off-takers' needs;
- Negotiate related PPA in coordination with local Business Development, Country Manager, ASIF and Legal's team.

#### Qualifications:

- Degree in Business school
- Interest for the energy and commodity industry
- French and English. Italian or Spanish is also appreciated.
- At least 5 years of experience in energy market

#### Personal skills:

- Organizational and personal sales skills required
- Autonomous leader with proven ability to set priorities, federate and manage a team
- Negotiation skills with ability to influence and convince
- Good communication
- Creative
- Strategic
- Analytical

Thank you for sending your application (CV + LM) by mail to: [humanresources.intl@vitalia.com](mailto:humanresources.intl@vitalia.com) quoting the reference : RECRUT/PPASM/UK

**HR International team**

● SOLAR ● WIND ● HYDRO ● BIOMASS ●

At Vitalia we are passionate about **renewable energies!** We are an electricity producer from wind, solar, hydro and biomass, and also a service provider to 3<sup>rd</sup> party clients such as **Development, EPC, O&M and Distribution.**

Today we are in **18 countries, split among 4 continents**, and offering a **global operating capacity** to our clients. We are listed on the regulated Euronext market in Paris since July 2014.

Do you have the energy we need ?

Announcement Date: 26/02/2020

REFERENCE  
RECRUT/PPASM/UK

COMPANY  
Vitalia

BUSINESS LINE  
Power Sales

JOB TITLE  
PPA Sales Manager

LOCATION  
London, UK  
(with possible extension internationally)

STARTING DATE  
ASAP