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Voltalia signs its first energy supply contract for a telecom client

Voltalia to generate and sell electricity to decentralized telecom towers in Myanmar

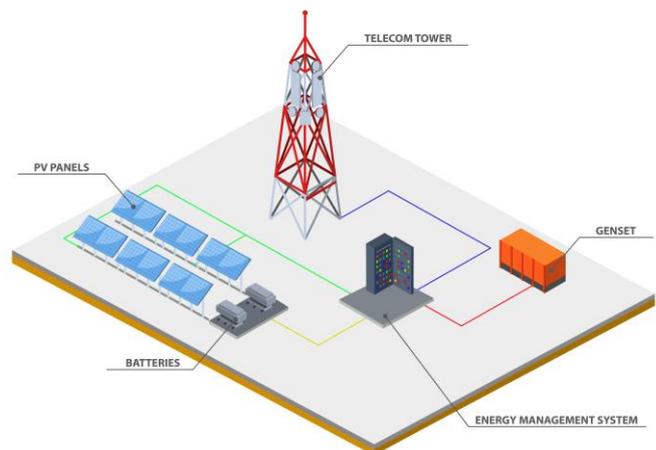
Voltalia (Euronext Paris, ISIN code: FR0011995588), an international player in renewable energies, will provide solutions for the energy supply of a first batch of 171 telecom towers, of which 80% are not connected to the national electricity grid.

“Over the past years, Voltalia has developed internal know-how for isolated sites, primarily in Latin America. This expertise is now used for telecom towers, a fast-growing niche within the decentralized generation market. The signing of our first contract with a telecom tower company opens many opportunities. Energy supply in isolated sites is a key expertise of Voltalia, which is particularly relevant in many countries we already cover, especially in Africa” says Sébastien Clerc, CEO of Voltalia.

Voltalia’s first contract as ESCO

MNTI is the owner of a network of telecom towers which are made available to MyTel, a telecom operator jointly controlled by Myanmar National Telecom Holdings and Viettel (Vietnam’s national telecom operator).

MNTI has selected Voltalia as energy service company (ESCO) for the energy supply of an initial batch of 171 telecom towers. Under a 10-year contract, Voltalia will continuously provide electric power to sites (2 kW each), located in the Bago and Ayeyarwaddy regions.



Beyond the first 171 towers, Voltalia and MNTI intend to deepen their cooperation for the future expansion of the coverage. Voltalia will also be able to power other telecom operators willing to use the towers.

Leverage of technical expertise in isolated areas

This project confirms Voltalia’s expertise in the construction and operation of off-grid power plants generating electricity from various energy sources. As for the Oiapoque’s project in Brazil, Myanmar’s hybrid installations will first consist in thermal generators with batteries in order to deliver electricity from February 2018. Solar panels will then be gradually introduced in order to replace diesel capacity.

Next on the agenda: 2017 full-year results on March 28, 2018

About Voltalia (www.voltalia.com)

- Voltalia is an international player in the renewable energy sector. The Company produces and sells electricity generated from wind, solar, hydro and biomass power plants; it owns a total installed capacity of 508 MW.
 - Voltalia is also a service provider, assisting its investor clients active in renewables at each project stages, from conception to operation & maintenance.
 - With more than 460 employees in 17 countries, over 4 continents, Voltalia is able to act worldwide on behalf of its clients.
 - Voltalia has been listed on the Euronext regulated market in Paris since July 2014 (FR0011995588 – VLTSA) and is a component stock of the Euronext Tech 40 and CAC Mid&Small indexes.
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